



10 DOWNING STREET

THE PRIME MINISTER

24th December 1960

Dear Sir Y-K:

Your letter of the 18th December reached me on Christmas Eve and was the most wonderful Christmas present I could have had. Your new ships from Amsterdam Pidenjill will have set the joy-bells ringing in many hearts.

Now we have to justify your confidence in us by giving excellent value for money and delivering on time.

When we met, I promised you
we could do both and I will take
a personal interest in the progress on
these orders. I visited the Sunderland
Yard earlier this year - I am sure
the people who work there won't let
you down.

With every good wish to you
and the new joint venture company with
the Chinese.

Warm personal regards,

Yours sincerely
Margaret Thatcher



10 DOWNING STREET

Cous.

Please do the following :-

✓ 1. Take copies of Sir Y.K.'s
letter and of the Home Minister's
reply for the Home Minister.

✓ 2. Let me have a folder
set of copies so that I can
refer on the C.P.'s instructions
to Board.

✓ 3. Dispatch the Home Minister's
reply to Sir Y.K.

✓ 4. Turn up the papers for
the Home Minister's visit
to Amun + Poinisgin. I
will ~~not~~ ~~be~~ ~~in~~ ~~the~~ ~~York~~,
~~the~~ ~~Home~~ ~~Minister~~ ~~has~~
~~not~~ ~~yet~~ ~~done~~ ~~a~~ ~~letter~~
for the C.P. to send to the
York, as per annex.
M.W.

✓
15/5/54
J.P. M.P.P.
has seen

Please refer to Demand.

We should be able to

① secure some publicity for this
and

② these orders cover for

a) my visit to A.P. in

and ~~to~~ ^{Scotland} and the
impression it made on me

b) asking Y.K. to give us

a check

I should now like to write
to the effect that the Manager
of these funds to say that

had told Y.K. that the check would be
productive and delivered on time not

Ray I have a copy of

~~J.K.P.~~

this correspondence

me



10 DOWNING STREET

PRIME MINISTER

This letter from Y.K. Pao tells us that his new joint company with the Chinese have just ordered four ships from Austin & Pickersgill. At your recent meeting with him, you urged him to reconsider British yards - and maybe that had some effect.

I attach a draft reply.

23 December 1980



10 DOWNING STREET

THE PRIME MINISTER

Dear Sir Y.K.

Thank you very much for your letter of 18 December.

I was, of course, delighted to hear that the new joint venture company which you have formed with the Chinese have placed an order for four general cargo vessels from Austin & Pickersgill. I am sure they will repay your confidence in us.

With very best wishes for the New Year.

Warm personal regards,
Yours sincerely

Sir Yue-Kong Pao, C.B.E., J.P.

Raymond Delisle

Sir Yue-Kong Pao C.B.E., LL.D., J.P.

R2212
WORLD-WIDE SHIPPING GROUP
20/21ST FLOORS, PRINCE'S BLDG.
HONG KONG
TEL: H-242111

18th December, 1980.

The Rt. Hon. Mrs. Margaret Thatcher, MP
Prime Minister
No. 10 Downing Street
London S.W. 1
ENGLAND

Dear Prime Minister,

When you kindly received me at your office on 5th November, you mentioned that British shipbuilders would probably be able to offer competitive prices for newbuildings and that you hope my Group would soon find it advantageous to place orders with U.K. shipyards.

I am glad to inform you before my departure this evening for my only brief holiday of the year that the joint venture company my Group recently formed with the Chinese shipping authorities has just reached agreement with Austin & Pickersgill Shipyard about an order for the construction of four 15,000 d.w.t. general cargo vessels. This no doubt marks a timely resumption of relationship between my Group and U.K. yards and, I hope, herald a closer association in the years to come.

At present, we have a total of around sixty vessels on order or under construction at yards in different parts of the world and the two main reasons for our engaging in this intensive newbuilding programme are firstly, my Group's constant need to rejuvenate our fleet - replacing older vessels with new - and, secondly, the rising general demand for medium size vessels, particularly in the Asian region.

With the approach of the festive Season, may I send you my cordial Greetings and the very best wishes.

Yours Sincerely
J. K. Pao



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10 DOWNING STREET

THE PRIME MINISTER

1st December, 1980

Dear Sir 'Y-K'.

I was very pleased to see you when you were in London last month.

I am writing to say how very grateful I am for your support, which is much appreciated.

With my best wishes.

Yours sincerely
Margaret Thatcher

Sir Yue-Kong Pao, C.B.E., J.P.
Chairman,
World Wide Shipping Agency Limited,
20th Floor, Prince's Building,
Hong Kong

JS

CF ✓ pps
AJ 24/11

Hong Kong

20 November, 1980

Thank you for your letter of 19 November and for sending the identification plaque for the present which was presented by Sir Yue-Kong Pao to the Prime Minister.

Mrs Thatcher is absolutely delighted with "Keying II" and has asked me to thank you for taking the trouble to send the plaque.

CAROLINE STEPHENS

Mrs Nancy Chu

AB

MARINE NAVIGATION COMPANY LTD.

Incorporated 1916.

WORLD-WIDE HOUSE.
25. WORSHIP STREET.
LONDON, EC2A 2HU.

TELEPHONE: 01 -638 0371
CABLES: WOSHIP LONDON EC2
TELEX: 888425 WOSHIP G
883023 WOSHIP G

19th November, 1980

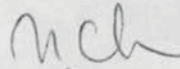
Private Office of the Prime Minister
No. 10 Downing Street
London S.W.1.

Dear Sirs,

Our Group Chairman, Sir Yue-Kong Pao presented the Prime Minister a replica of the junk "Keying II" when the Prime Minister kindly received him on the 5th November. Sir Yue-Kong has asked us to forward the enclosed identification plaque for attaching onto the black wooden pedestal of the junk within the glass case, and we would be grateful if you could kindly pass this on to the Prime Minister on our behalf.

Thank you very much for your kind attention.

Yours faithfully,



(Mrs.) Nancy Chu
Secretary to Chairman

Encl.

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Sir Yue-Kong Pao C.B.E., LL.D., J.P.

Hong Kong
WORLD-WIDE SHIPPING GROUP
20/21ST FLOORS, PRINCE'S BLDG.
HONG KONG
TEL: H-242111

11th November, 1980.

The Rt. Hon. Mrs. Margaret Thatcher, MP
Prime Minister
No. 10 Downing Street
London S.W. 1
ENGLAND

mb

RIS/11
Prime Minister
H.K. Amt
(2)

Dear Prime Minister,

Having returned to Hong Kong from my London trip, I hasten to write to thank you sincerely for sparing so much time to receive me in your office last Wednesday.

I greatly enjoyed our discussion on a wide range of topics and am particularly grateful for the interest you showed in shipping and the problems the industry faces. It was gratifying to know that you and your Government share INTERTANKO's firm commitment of the need for the maintenance of the present flexible pattern for maritime trade. We in Hong Kong of course well understand and fully support your views of the advantages of free enterprise and are convinced that this is the only system capable of sustaining the world's healthy economic growth.

Let me thank you once again for giving me your valuable time and I will look forward to future opportunities of meeting you when I and my organization may again have the benefit of your views.

With kindest regards,

yours sincerely
Y. K. Pao