

OPS *or MASTER*

CONFIDENTIAL

SUBJECT FILED IN: AEROSPACE : A320
March 82

DD 291530Z PARIS

GRS 234

CONFIDENTIAL

DESKBY 291530Z PARIS BONN

FM PCO 291420Z FEB 84

TO IMMEDIATE PARIS

TELEGRAM NUMBER 171 OF 29 FEBRUARY

AND TO IMMEDIATE BONN

MIPT A320 LETTER TO KOHL

I MENTIONED TO YOU AT CHEQUERS THAT WE WERE CLOSE TO A
POSITIVE DECISION ON THE A320. I WANTED TO SEND YOU A PERSONAL
LETTER TO CONFIRM THIS AS THE PROJECT IS OF GREAT IMPORTANCE TO
ALL OF US.

I AM PLEASED TO SAY THAT WE CAN PROVIDE THE LAUNCH AID THAT
WILL ENABLE BRITISH AEROSPACE TO GO AHEAD WITH THE PROJECT.
NORMAN TEBBIT WILL BE ANNOUNCING THIS IN PARLIAMENT ON 1 MARCH
AND WILL BE WRITING TO HERR GRUNER ABOUT DETAILS. I UNDERSTAND
THAT NORMAN LAMONT AND HIS FRENCH GERMAN AND SPANISH COLLEAGUES
WILL THEN MEET FORMALLY IN BONN TO INAUGURATE THE PROJECT.

I HOPE THAT THE A320 WILL BE A SUCCESSFUL COMMERCIAL VENTURE
AND PLAY A KEY PART IN THE CONTINUED DEVELOPMENT OF A STRONG
EUROPEAN AEROSPACE INDUSTRY. I ALSO HOPE THAT WE CAN FIND OTHER
POTENTIALLY PROFITABLE VENTURES TO EMBARK ON TOGETHER NOT ONLY
IN THE AEROSPACE SECTOR. OUR DECISION ON 28 FEBRUARY TO BEGIN THE
ESORIT PROGRAMME IS A FURTHER SIGN OF OUR COMMITMENT TO WORK
TOGETHER IN EUROPE IN HIGH TECHNOLOGY SECTORS THROUGH SOUNDLY-
BASED PROGRAMMES WHICH ENJOY THE FULL BACKING OF OUR INDUSTRIES.
WE SHOULD NOW BE ABLE TO GIVE A NEW IMPETUS TO INDUSTRIAL
COLLABORATION IN THE EUROPEAN COMMUNITY. I AM CONFIDENT THAT
THE A320 AND ESPRIT WILL SHOW WHAT EUROPEAN INDUSTRIES CAN DO
WHEN THEY WORK TOGETHER

HOWE

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PS/MR TEBBIT DTI

P HUDSON ESQ DTI

M J WHITEHEAD ESQ AIR DIVISION DTI

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INDEX	nn

PRIME MINISTER'S
PERSONAL MESSAGE
SERIAL No. T 35/84